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# IT Sales Assistant (Mandarin Speaking ONLY)

## **Description**

Our client, an IT service company is seeking applications from energetic, highly motivated individuals to become part of our team. The company is a successful, fast-paced and dynamic organization, with a positive, team-oriented work environment.

#### Responsibilities

- Strengthen and retain Mandarin-speaking customer through online sales support
- Maintain regular contact with larger customers, promote an excellent standard of service and a high level of customer satisfaction
- Offers product and service sales opportunities to existing users
- Promote and manage web content and online community properties
- Help resolve in-bound customer problems and issues, escalating to management as necessary
- Track, record and prioritize sales support issues based on urgency and impact and work with Management as necessary to expedite resolution of important customer impacting issues
- · Capture customer comments and feedback regarding market trends and pricing
- Measure and report on the effectiveness of social media programs
- Responsible for data statistics and analysis
- Regularly provide insights (including emerging trends) gained from the platform to the Manager to develop timely strategies

#### Qualifications

- Strengthen and retain Mandarin-speaking customer through online sales support
- Minimum 3 years of experience of extensive usage of social media platforms
- Some knowledge of the online community and IT project best practices are a plus
- Experience working with similar enterprise publishing tools that include content management systems, email marketing, forums and communities
- Proficient in Excel, able to generate various reporting by Excel
- Works well, both independently and as part of a team, while thriving in an environment that requires the ability to effectively prioritize and juggle concurrent projects
- Exceptional interpersonal and communication skills
- · Exercise flexibility, initiative, good judgment and discretion
- · Good communication skills in both English and Chinese

### **Job Benefits**

Salary: \$35,000- \$42,000+ /year

**Hiring organization**Reizt

**Employment Type** Full-time

**Job Location**Richmond Hill, Ontario

**Base Salary** \$ 35000 - \$ 42000

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